

Operations



Global reach  
Pinpoint delivery

  
**SIONNIC**<sup>®</sup>

Global financial services specialists

Operations



Sionic is a global consulting firm.

Our focus is on change and we specialise in a unique blend of business and people performance.

We are agile, independent and hold a straightforward philosophy – that outstanding people produce outstanding work.

We tackle complex operational, economic and strategic problems, big and small, for clients dealing with evolving markets, changing risks, intricate regulation, cultural change, technology and digital advances.

At Sionic, we attract, nurture and promote only the finest people. We constantly create new partnerships that focus on broader horizons.

We are a global, sector-wide team of experts of longstanding pedigree, and one of the world's fastest growing independent consulting firms.

We have over 300 professionals based in more than a dozen locations worldwide, including America, Europe and Asia and we continue to expand at pace.

We deliver measurable value. When the world's leading firms in financial services are looking to accelerate their performance, they call us. Our practices are communities of expertise. Combined with our collaborative approach, this framework allows us to foster specialist talent and deliver cross-specialism expertise. Underpinning this is our commitment to offer exceptional client care and to deliver services that are client-responsive, designed to reduce costs, navigate complexity and accelerate business, technology and people performance.

[www.sionic.com](http://www.sionic.com)



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## Our values

**Our approach is rooted in our DNA.** Our values determine our behaviour and how we work with our clients, partners and colleagues.

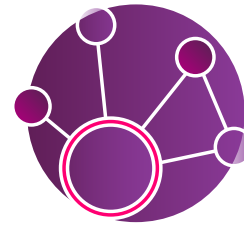
Global Collaboration | Pace & Ambition | Expertise with Integrity



“ We have a not-so-secret weapon: our people. Combined, they possess an incredible depth of knowledge and a unique ability to deliver that knowledge where clients need it most. We call it specialism at scale. ”

Craig Sher Chief executive officer

# Our sectors



Asset management



Financial markets infrastructure



Private equity, real estate & trust administrators



Corporate & investment banking

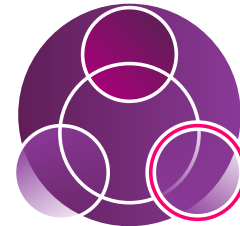


Insurance & reinsurance



Wealth management

# Our practices



**Asset management**

We provide specialist advisory and implementation consultancy services covering strategy, business, operations and technology change.



**Client lifecycle management**

We are experts in the analysis, design and implementation of KYC including client onboarding, life-cycle management and off-boarding.



**Data & technology**

We specialise in data strategy, governance and management; technology architecture and organisation design, cyber and digital.



**Finance & fund administration**

We work with finance and asset servicing organisations to simplify and enhance process and data for analysis and reporting.



**Financial crime & compliance**

We help clients to manage their risks and responsibilities with regard to anti money laundering, terrorism, bribery, corruption and fraud.



**Front office business lines**

We support all aspects of front-office activity, enhancing client relationships, client services, client protection and the overall client experience.



**Group risk & capital**

We are expert practitioners in market, credit, counterparty, liquidity and funding risks, as well as leverage ratio and balance sheet management.



**Learning & development**

We accelerate improvements in results by building new capabilities and creating cultures of high performance.



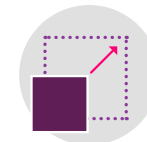
**Operations**

We specialise in operations strategy, operating models, business platforms, risk management and governance.



**Regulation**

We help clients to enhance, remediate and rationalise compliance and control, through technology, people and process improvements.



**Transformation**

We draw on our specialist knowledge and extensive industry experience to deliver meaningful and lasting organisational change.



**Wealth management & private banking**

We advise on proposition development, end-to-end business improvement, technology, risk and corporate governance.

# Operations



## Overview

Without an accurate, seamless, resilient and timely operating environment, businesses cannot deliver essential data, accounting, process and stakeholder outputs in a scalable, resilient and cost effective manner. We provide a full suite of services from consultancy on business strategy and operating principles, to advice on business operating models and implementing robust business platforms. We understand that delivery approaches must match the regulatory and operating environment. We deliver resilient, scalable, modern technology and business solutions so that our clients can deliver cost effective, resilient, compliant and scalable solutions for their clients.

# Operations



## Specialisms

Asset servicing

Business operations improvement

Operations & location strategy

Payment systems

Regulation & compliance

Risk control & insight

Strategic technology services



Read a selection of our latest **CASE STUDIES** >



# Meet the experts



Meet Jim Monahan, Sionic Partner and asset servicing expert

## **Jim Monahan** Partner

As an executive with over 30 years' experience in global operations, I've managed an array of different teams across several of the largest global broker dealers in the world. I am a recognised leader within the asset servicing community, leading global asset servicing teams within the retail and institutional client base and I have both a keen focus on, and a successful track record in delivering comprehensive risk mitigation through technology.

I joined the Sionic team from my role as Executive Director at Morgan Stanley New York, where I was both co-head of the Global Institutional Asset Servicing line teams and Global Head of the Asset Servicing 'Change the Bank' Programme. I'm also active in the industry more widely and have held several industry leadership positions, most notably on the Corporate Action Section Advisory Board of SIFMA; the Board of Broadridge's Independent Proxy Steering Committee and DTCC's Asset Servicing Advisory Board.

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# Meet the experts

**Joseph Denci**  
Managing Partner



As a senior operations executive and professional project manager, I lead financial services firms through significant organisational change. I have an internationally-respected track record of applying industry-leading business, process, industry and product knowledge to complete cross departmental projects that increase clients' operational efficiency, improve risk management, strengthen operational control and reduce costs. I also served as a Member of the Scotia Capital (USA) Inc Board of Directors and the US Executive Committee responsible for risk management oversight of the all bank's US based entities.

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**John Byrne**  
Managing Partner



With a career spanning more than 30 years in capital markets and transaction banking, I've held numerous global leadership roles in asset services, securities settlements, global tax operations, trust and custody functions, developing large, innovative global teams across over 40 countries. I have extensive change and risk mitigation experience covering front to back operations for both fixed income and equity products. I'm a committed champion of change and process re-engineering, using six sigma and lean methodologies. For several decades I served at a senior level on the SIFMA Corporate Actions board of directors and I remain active in the industry.

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# Our global presence





## Our offices include

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### **Sionic London**

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London  
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United Kingdom

**+44 (0) 20 7842 4800**

### **Sionic New York**

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NJ 07302  
USA

**+1 201 433 4500**

### **Sionic Mumbai**

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